

FARM SALARY BENCHMARKING

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AGGREGATE CONSULTING

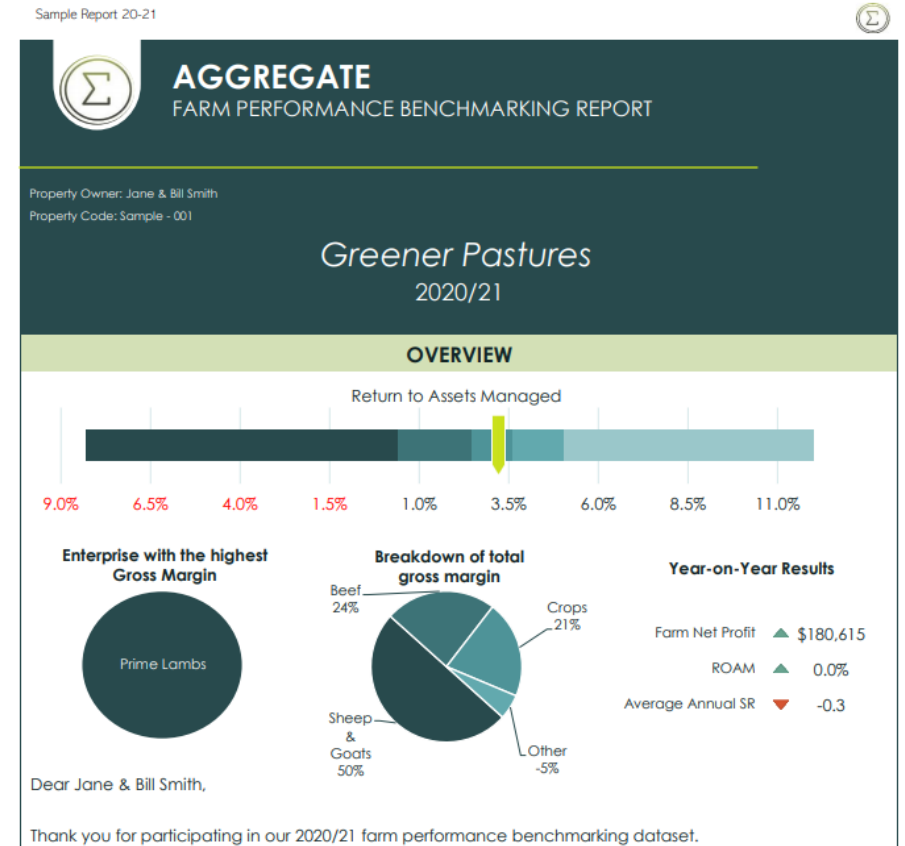
What do we do?

- We benchmark nearly 200 farms in south eastern Australia.

What is Benchmarking?

Benchmarking is method of identifying opportunities to improve management and increase farm profitability.

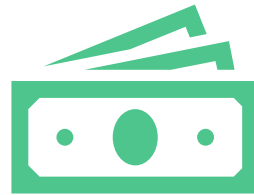
We do this by gathering farm financial data. Including salaries which leads us to...



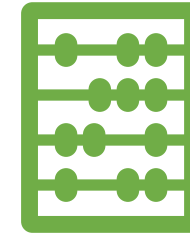
What we will cover



Positions in the
Agricultural Sector



Earnings by position



Package values

Why work in Agriculture?

- Work Environment
- Variety
- Challenges
- Lifestyle
- Tangible Results



Roles in the Agricultural Sector

Managerial

- Manager
- Assistant Manager
- Overseer

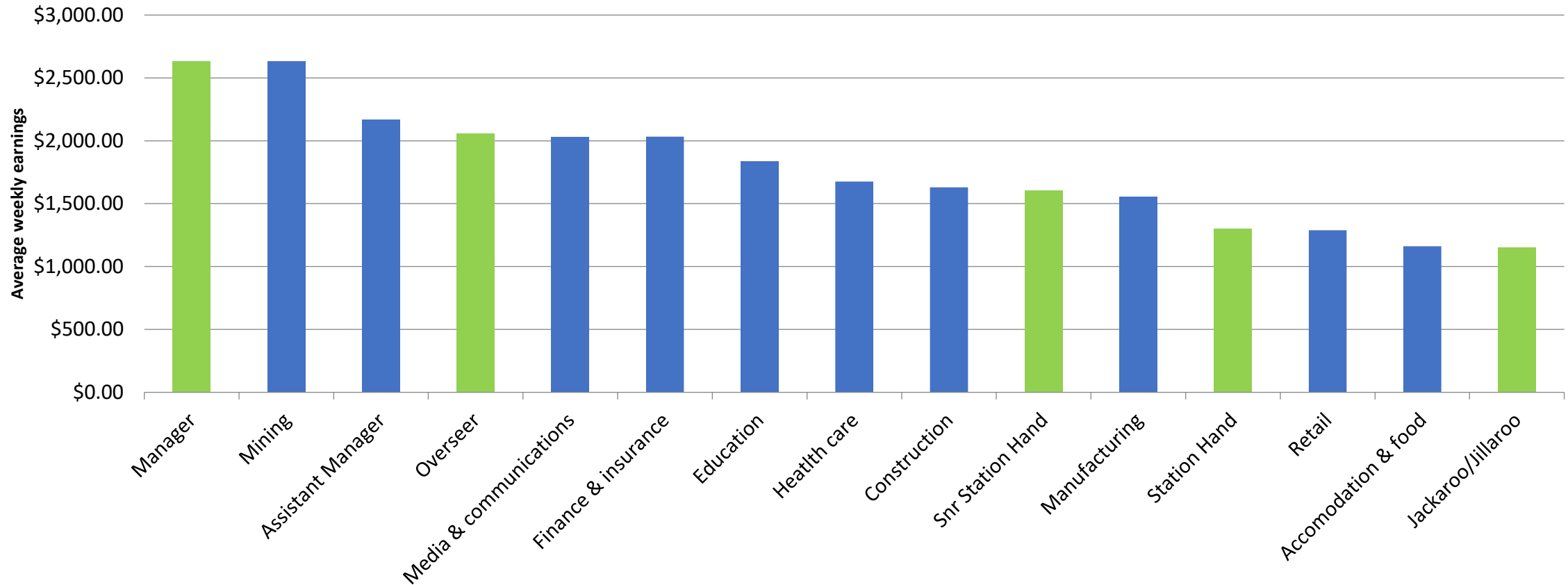
Operational

- Senior Station Hand
- Station Hand
- Jackaroo/Jillaroo
- Other
 - Farm secretary
 - Cooks
 - Gardeners
 - Governess/nanny
 - Maintenance staff,
 - Mechanics

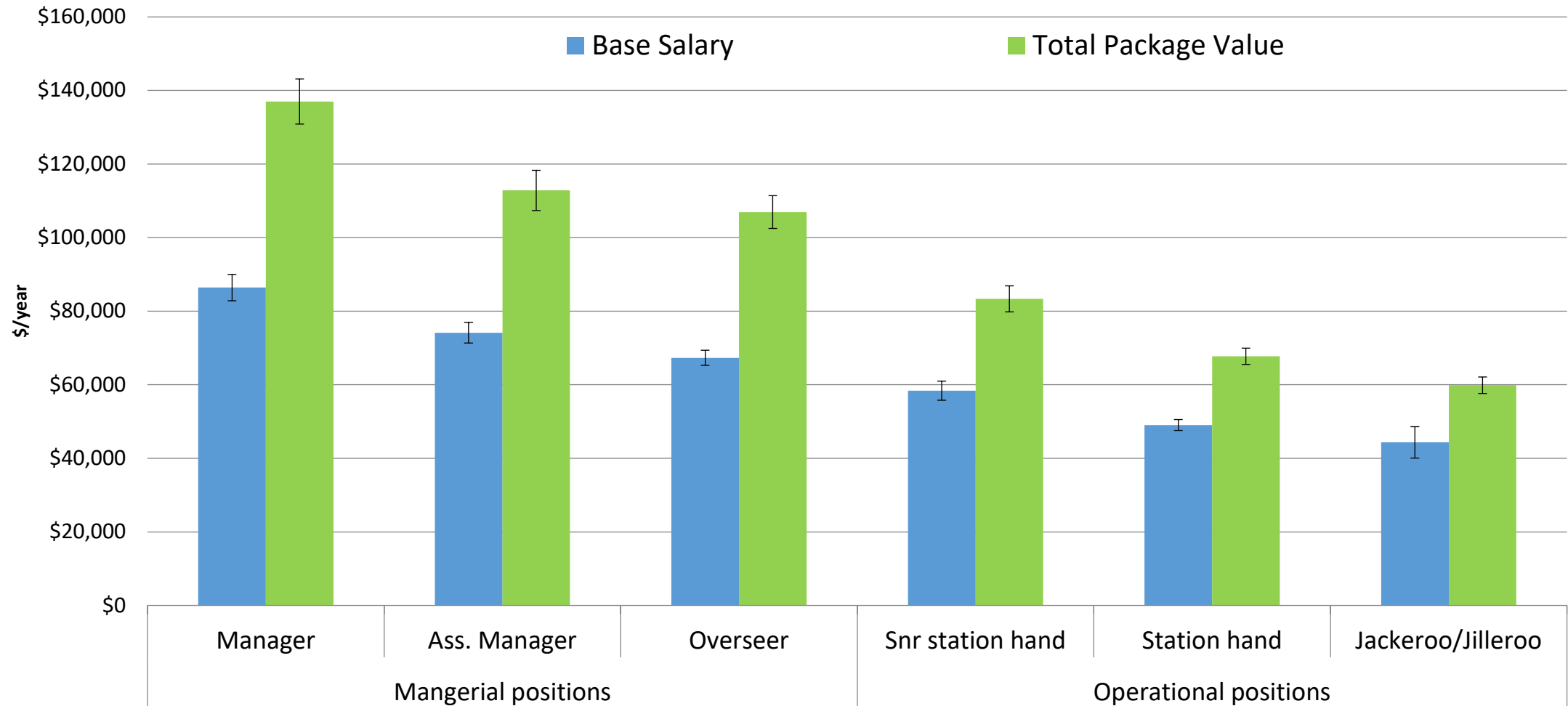


Average Weekly Earnings by Industry

HS farm salary data compared to ABARES
Average Weekly Earnings



Total package value is important



Key Messages



FARMING POSITIONS HAVE
COMPETITIVE SALARIES WITH OTHER
INDUSTRIES



TOTAL PACKAGE VALUE IS
IMPORTANT



CONSIDER THE WORKPLACE & WHAT
IT CAN OFFER YOU BEYOND THE
SALARY

Questions?

